

International Origin to Encore Medical, LP DBA DJO Surgical
Destination: Austin, TX (US)
Cargo Type: Ocean, Air, Parcel, Ground
Effective Date: February 1, 2018

These routing services are the standing shippers letter of instruction. Exceptions to this routing order must be approved in writing by the one of the designated contacts of the shipper or importer.

| Consignee | Ocean - FCL | Ocean - LCL | Heavy Airfreight | Small Parcel | Ground (from Canada) |
|---------------------------|--|--|--|---|---|
| Importer of Record | Encore Medical, LP DBA DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | Encore Medical, LP DBA DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | Encore Medical, LP DBA DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | Encore Medical, LP DBA DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | Encore Medical, LP DBA DJO Surgical 9800 Metric Boulevard Austin, TX 78758 |
| Ship To | DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | DJO Surgical 9800 Metric Boulevard Austin, TX 78758 | DJO Surgical 9800 Metric Boulevard Austin, TX 78758 |
| Notify Party | Kuehne + Nagel Inc. 2660 Sarnen St, ste. 100 San Diego, CA 92154 See contacts below | Kuehne + Nagel Inc. 2660 Sarnen St, ste. 100 San Diego, CA 92154 See contacts below | Kuehne + Nagel Inc. 2660 Sarnen St, ste. 100 San Diego, CA 92154 See contacts below | UPS International 10400 Spectrum Irvine, CA 92618 scscustomerservice@UPS.com 800-443-6379 | UPS International 10400 Spectrum Irvine, CA 92618 scscustomerservice@UPS.com 800-443-6379 |
| Customs Broker | Kuehne + Nagel Inc. 2660 Sarnen St, ste. 100 San Diego, CA 92154 See contacts below | Kuehne + Nagel Inc. 2660 Sarnen St, ste. 100 San Diego, CA 92154 See contacts below | Kuehne + Nagel Inc. 2660 Sarnen St, ste. 100 San Diego, CA 92154 See contacts below | UPS International 10400 Spectrum Irvine, CA 92618 scscustomerservice@UPS.com 800-443-6380 | UPS International 10400 Spectrum Irvine, CA 92618 scscustomerservice@UPS.com |
| Importer Contact | See "Import Contacts" section below. | See "Import Contacts" section below. | See "Import Contacts" section below. | See "Import Contacts" section below. | See "Import Contacts" section below. |

ROUTING AND INCOTERMS

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|--------------------------|-------------|-------------|-------------|-------------|--------|
| Origin Location | All Origins | All Origins | All Origins | All Origins | Canada |
| Place of Delivery | Austin | Austin | Austin | Austin | Austin |

Inco Terms
Inco terms pertain to freight routing and cost allocation only. They do not represent DJO's agreement to payment terms or transfer of title. Consult your DJO purchasing representative regarding payment terms and title.

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|----------------|--|------------------|----------------------|-----|-----|
| Carrier | Kuehne and Nagel | Kuehne and Nagel | Fedex Trade Networks | UPS | UPS |
| | A directory of all Kuehne and Nagel offices can be found at: http://www.kn-portal.com/locations/ A directory of all FTN offices can be found at http://ftn.fedex.com/us/services/transportation/airfreightforwarding.shtml | | | | |

ORIGIN INSTRUCTIONS

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|---------------------------|---|
| Pre-Paid Shipments | All prepaid shipments must ship via the designated broker in this routing order, who bill the supplier directly. Suppliers may not choose their own broker. The broker will apply the DJO rate schedule to prepaid shipments. |
| Bolt Seal | Shipper is required to affix a bolt seal to all FCL shipments. The seal must be ISO 17712.2 standard. The seal should not bear the logos or name of DJO or the vendor. |
| Booking | Ocean Cargo must be booked 14 days in advance of the desired ship date. Air cargo should be booked 3 days in advance of desired ship date. The following information will be provided upon booking: 1) PO Number 2) Shipment Mode (ocean, air, ground from Canada) 3) Number of pallets and/or cartons 4) Pallet and/or carton dimensions and weight 5) Total CBM for FCL or LCL 6) Date shipment will be delivered to forwarder (air or LCL) 7) Date container will be loaded (supplier loaded FCL) 8) Bolt Seal number for supplier loaded container |
| FCL vs. LCL | If the total CBM of an LCL shipment is assessed a freight rate equal to or higher than FCL rate, the shipment will move FCL. The forwarder will advise the vendor and arrange delivery of an empty container if necessary; or load the shipment into a container at the forwarders premises. |
| Document Turnover | Air: Documents should be delivered with cargo to forwarder. Ocean: Documents should be delivered to forwarder within 72 hours of sailing. |
| Pre-Alert | Forwarder will e-mail copy of invoice and pack list, ETA and BL to "Import Contacts" below. |

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|---|---|---|---|--|--|
| Express Bill of Lading Required | All shipments are express bill of lading. The forwarder will not process any shipment via documentary collection unless previously approved by DJO. Original bill of lading will not be provided to the shipper. Shippers will accept FCR as proof of delivery to the forwarder. | | | | |
| Cargo Insurance | Cargo insurance is not required for the forwarder or customs broker. DJO maintains its own global cargo insurance policy. Value for insurance should not be declared on bills of lading. | | | | |
| Invoice Requirements | <p>All invoices must include:</p> <ol style="list-style-type: none"> 1) Manufacturer Name and Address 2) Seller Name and Address (if different than manufacturer) 3) IOR Name and Address 4) PO Number(s) 5) Part Number and Detailed Description 7) US HTS Number(s) 8) Part Number Quantity 9) Unit price of part number and Extended Total 10) Currency Type 11) Country of origin. If different for various parts, the country of origin must be noted on each invoice line. 12) Seal numbers for the full container. <p>13) Additional FDA Requirements:</p> <ol style="list-style-type: none"> i. Foreign Establishment Registration Number ii. Product Code iii. Brand Name iv. Device Listing Number v. 510(K) Number (if applicable) | | | | |
| Packing List Requirements | <p>All pack lists must include:</p> <ol style="list-style-type: none"> 1) Manufacturer Name and Address 2) Seller Name and Address (if different than manufacturer) 3) IOR Name and Address 4) PO Number(s) 5) Number of cartons, part number, quantity and PO Number 6) Weight and dimensions | | | | |
| DESTINATION INSTRUCTIONS | | | | | |
| US Clearance | Remote location filing is used for US Customs entries. | | | | |
| Receiving Hours | Receiving between 7 am and 5:00 pm Mon - Fri. Saturdays as approved | | | | |
| CONTACTS | | | | | |
| *Expedited shipment requests must be approved per DJO. | | | | | |
| Function | Name | Title | Phone | Hours | E-Mail |
| DJO Imports | Trade Compliance | Import Team | 664.627.1300 X6540 | 8am-5pm PST | DJOTradeCompliance@djoglobal.com |
| DJO Transportation | Claudia Pinto/Christina Huelsman | Global Shipping Team | +1 760.734.3128 | 8am-5pm PST | Global.Shippingsupport@djoglobal.com |
| DJO Logistics - Escalation (Global Shipping Support) | Courtnie Gonzalez | Global Logistics Director | +1 760.734.3054 | 8am-5pm PST | Courtnie.Gonzalez@djoglobal.com |
| KN- Kuehne & Nagel San Diego Customs Brokerage | | Customs Broker | +1 619.5605065 | 8am-5pm PST | san.brokerage@kuehne-nagel.com |
| KN- Ocean | Jerry | Ocean Supervisor | +1 619.560.5063 | 8am-5pm PST | Gerardo.Palacios@Kuehne-Nagel.com |
| KN - Ocean | Azin | Ocean Lead, Primary Contact | +1 619.560.5070 | 8am-5pm PST | Azin.Fathian@Kuehne-Nagel.com |
| FTN | Rene Viscarra | Intl Acct Mgr | o 1-619-671-7050 c 619-433-2486 | 8am-5pm PST | LAX_CustomerService@ftn.fedex.com |
| UPS Small Parcel | Mike Lang, local SD rep Vic Carsey- National Acct Mgr | UPS account customer service:1-800-877-1497 | <ul style="list-style-type: none"> • Mike Lang UPS Enterprise Account Executive: 949-230-6996 • Vic Carsey UPS Enterprise Accounts Director: 801 201 4603 | <p>Mon-Fri email support 7am-9:30PM EST at djo@ups.com</p> <p>Phone support 7am-midnight EST at 800-877-1497</p> <p>Saturday phone support only 7:30am-6pm EST</p> | DJO@UPS.com |

Revised:

30-Jan-18