

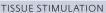






#### **EVIDENCE-BASED PRODUCTS**







MOBILE EXERCISE PLATFORM



PATIENT MOBILITY



DEEP HEATING



Intelect TranSport® Combo

NON-NARCOTIC PAIN CONTROL



Vectra Genisys Laser

HEALING LIGHT

### Evidence-Based Clinical Tools

- Clinical Protocols comprehensive set of preprogrammed protocols
- User-defined Protocols ability to edit and store custom protocols
- Clinical Program Tools comprehensive set of evaluation
   tools, screeners, and treatment
   tools to address areas of cost
   burden: Pain, Falls, Dysphagia,
   Functional Decline, Contractures,
   Urinary Incontinence.

## Marketing Support

- Drive Referrals support from representatives to market to new and existing referral sources
- Marketing Kit comprehensive set of marketing materials

## **Educational Support**

 Clinical Support - access to clinical specialists and expert representatives

# Long-Term Options • Long-Term Care

Our Long-Term Options for Long-Term Care are designed to help you manage costs associated with clinical problems, while increasing quality of life for the patients in your care.

## **DYSPHAGIA**

- DEHYDRATIONWEIGHT LOSS
- URINARY TRACT INFECTION
  - INCONTINENCE
    - WEAKNESS

- FALLS
- DELAYED HEALING

#### COMPONENTS OF EFFECTIVE DYSPHAGIA MANAGEMENT

- Effective Assessment Staff Education Functional Outcome Tracking
  - Effective Exercise Therapy + NMES

### PAIN

- DEPRESSION
  - FALLS
- NARCOTIC USE
- DECREASED STABILITY
   AND MOBILITY
- DECREASED PARTICIPATION IN THERAPY

#### COMPONENTS OF EFFECTIVE PAIN MANAGEMENT

- Staff Education Effective Assessment Functional Outcome Tracking
- Shortwave Diathermy Laser Effective Non-Narcotic Pain Management Strategy
  - Electrical Stimulation (TENS)

## **CONTRACTURES**

- DECREASED MOBILITY
- DECREASED STABILITY
   AND MOBILITY
- DECREASED PARTICIPATION IN THERAPY

#### COMPONENTS OF FFFECTIVE CONTRACTURE MANAGEMENT

• Staff Education • Effective Assessment • Functional Outcome Tracking • Shortwave Diathermy • Effective Stretching Program • Splinting/Bracing

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## **FUNCTIONAL DECLINE**

- DECREASED ADL PERFORMANCE
- INCREASED RISK OF FALLS
- DECREASED PARTICIPATION IN THERAPY
- DECREASED MUSCLE MASS AND STRENGTH

#### COMPONENTS OF AN EFFECTIVE FUNCTIONAL RESTORATION PROGRAM

Staff Education • Routine Screening • Effective Assessment • Effective Exercise Treatment Utilizing Moveo and NMES

## **FALLS**

- DECREASED MOBILITY
- FEAR OF FALLING
- INJURY
- PAIN

- ISOLATION
- DECREASED PARTICIPATION
   IN THERAPY

#### COMPONENTS OF EFFECTIVE FALLS MANAGEMENT

- Staff Education Effective Fall Risk Assessment Functional Outcome Tracking
  - Effective Non-Narcotic Pain Management Strategy (TENS)
    - Effective Strengthening Program with NMES

## INCONTINENCE

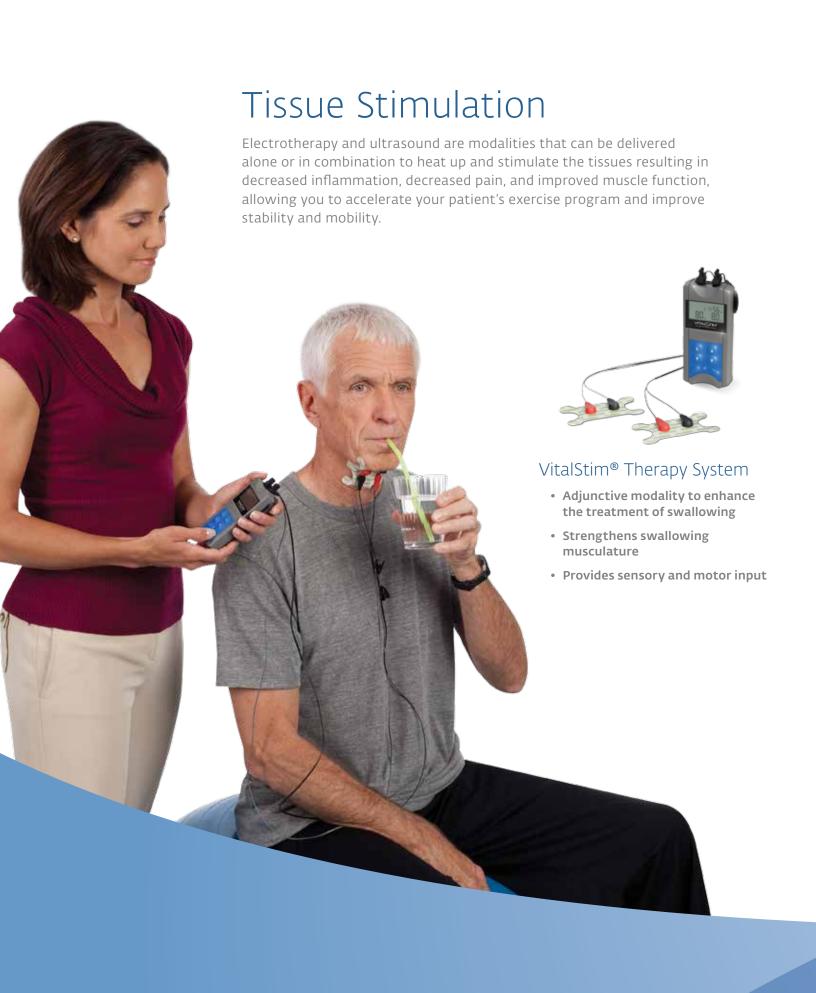
DECREASED MOBILITY

- URINARY TRACT INFECTION
- DECREASED PARTICIPATION IN THERAPY
- DECREASED STABILITY AND MOBILITY

#### COMPONENTS OF EFFECTIVE INCONTINENCE MANAGEMENT

• Staff Education • Effective Assessment • Effective Exercise Program • Electrotherapy







## Vectra Genisys®

- Stores Custom Protocols
- Effective Pain Control and Muscle Strengthening
- Improved Stability and Mobility



## Intelect TranSport® Combo

- Portable delivery of electrotherapy and ultrasound
- Effective muscle strengthening and pain control





# Healing Light

Laser is the concentrated delivery of healing light energy, causing improved cellular metabolism<sup>1</sup> and improved blood flow, allowing you to dramatically accelerate tissue healing<sup>2</sup> and improve stability and mobility.

## Vectra Genisys® Laser

- Increased Local Circulation, Relaxation of Muscles and Decreased Muscle Spasm
- Rapid Analgesic Effect
- Brief Application, No Heat Accumulation
- Non-Contact Application
- Large Variety of Laser Diodes
- User-Friendly Software



# Non-Narcotic Pain Control

Electrical stimulation is a simple, portable method to reduce pain by blocking the pain signals from reaching the brain, allowing you to deliver safe, simple pain control without the risks, side-effects and costs associated with pharmaceuticals, leading to improved stability and mobility.



## Intelect Transport® Electrotherapy

- Simple Operation
- Unattended
- Reduces Need for Medication
- Effective Pain Control



## Mobile Exercise Platform



## Improve Staff Retention and Productivity

Enable therapy staff to treat more low-level patients

Safer patient transfers

#### Graded Weight-Bearing Exercise

Gradually transition from bed rest or immobility to standing & ambulation through progressive resistance training

Replicate the unweighting benefits of pool therapy without needing a pool

#### Minimize Complications

Decrease the occurrence of falls

Accelerate healing

Improve cardiovascular health

#### Increase Marketability

Compete more effectively for low level patients

Tap into unique niche marketing opportunities in neurology, cognitive decline, deconditioning and complex orthopedics

# Patient Mobility

Chattanooga Alliance Safe Patient Handling and Mobility products provide a value-based solution to improve patient's quality of life by reducing complications of patient immobility and patient falls while reducing costs associated with injuries to caregivers.



Designed to provide the perfect combination of patient safety, weight capacity and maneuverability. This lift is manufactured to meet the special needs of the bariatric patient population in hospitals and nursing homes. Caregivers appreciate the ease of operation and patients are reassured by the stability and overall comfort provided.



#### Alliance Stand Aid 450LB / 180KG. CAPACITY

The Alliance Stand Aid is a transport assist unit which keeps residents active and engaged in the lifting process. Transport is quick and requires minimal caregiver assistance. Users simply grasp the middle bar and pull themselves up. A padded split seat swings out for loading or unloading then swings back to form a comfortable, secure seat for transport. It is an excellent alternative to a wheelchair for easier commode access. The wider base opening on the 1913 provides easier access around wide chairs or commodes.











TISSUE STIMULATION

MOBILE EXERCISE PLATFORM

PATIENT MOBILITY







DEEP HEATING

NON-NARCOTIC PAIN CONTROL

**HEALING LIGHT** 

# Long-Term Options • Long-Term Care

Contact your representative to learn how our Long-Term Options for Long-Term Care can deliver customer-specific solutions to help you deliver quality care for your patients.





- Baxter D. Low intensity laser therapy. In: Kitchen S, Bazin S, eds. Electrotherapy: Evidence-based Practice. London: WB Saunders; 2003
- Hopkins JT, McLoda TA, Seegmiller JG, Baxter D. Low level laser therapy facilitates superficial wound healing in humans: A triple-blind, sham-controlled study. Journal of Athletic Training. 2004;39:223-229.



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