



THE DVT GUARANTEE

FROM DJO GLOBAL

Some partnerships are priceless.



What is the DVT Guarantee?

As a committed partner, DJO guarantees to reduce your facility's DVT rates by at least 10% or we will provide you a 50% discount on your cuff purchases.

How do we plan to achieve this?

The clinical efficacy of the VenaFlow Elite device speaks for itself, but we understand that compliance and education are the bridges to making a great device achieve great outcomes.

By providing product support and education at no charge, DJO demonstrates its commitment to partner with healthcare facilities to reduce DVT and PE (VTE) rates, enhance quality of care, lower hospital costs and save lives. ³

Every day you
strive to enhance
quality of care
and reduce costs.

How are we so sure?

- A head to head clinical study of 423 TKR patients proves that VenaFlow reduces DVT rates by 50% vs. the market leading device. ¹
- Our patented combination of normal inflation and graduated sequential compression makes it the only device on the market proven to mimic ambulation. ²
- Our product support team is dedicated to share the responsibility of reducing your facility's VTE rates.

Who are the clinical partners and what exactly will they do?

We have a select team of registered nurses who understand the daily demands of the hospital environment and have been well trained on the VenaFlow Elite product, technology and clinical benefits.

One or two members of our team will offer ongoing patient and nurse education and inservicing at your facility. They will make quarterly visits to answer any questions and provide you with on-call clinical service for all your technical and educational needs.

Your patients' safety is as much of a priority to us and it is to you.

How do I enroll?

It's easy! Read and sign the DVT Guarantee agreement which can be done in conjunction with the standard VenaFlow purchasing agreement. Your sales representative can answer any questions you may have and make sure you understand all the program parameters and criteria.

Today, you can
lower DVT rates
and save lives.



¹. Lachiewicz, PF, Kelley SS, Haden LR: "Two Mechanical Devices For Prophylaxis of Thromboembolism After Total Knee Arthroplasty; A Prospective, Randomized Study." JBJS, 2004

². Whitelaw G, Oladipo O, Shah BP, et al: Evaluation of Pneumatic Compression Devices. Boston Orthopedics, March 2001.

³. Spyropoulos A: "Direct Medical Costs of Venous Thromboembolism and Subsequent Hospital Readmission Rates: An Administrative Claims Analysis From 30 Managed Care Organizations." Journal of Managed Care Pharmacy, 2007

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