



Dear Healthcare Professional,

DJO, LLC

This letter is to inform you of a change we are making to our DJO Global product portfolio. As you know firsthand, the healthcare environment is challenging and reimbursement rates are declining for some categories of medical devices. This healthcare environment has impacted our Empi business negatively despite our investments and best efforts to return that business to sustained profitability. As a result, we have made the difficult decision to exit the Empi business.

A DJO Global Company

1430 Decision Street

Vista, CA 92081-8553

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DJOglobal.com

This decision does not impact any of our other branded business lines. DJO Global remains a market leading company with a passion for our philosophy that ‘Motion Is Medicine’ and the benefits it delivers to everyone: patients, providers and payors.

We are making every effort to assist you and your patients by providing information on our website at [www.Empi.com](http://www.Empi.com) . Below you will find our contact numbers.

Healthcare Professionals	1-800-325-5663
Patients for EMPI supplies (electrodes, etc.)	1-800-328-2536 (Press 2, then press 1)
Patients with all other EMPI device questions	1-800-647-3246 (Follow the prompts)

Please note: Rx’s for Empi products will continue to be accepted until November 17<sup>th</sup>, 2015. All paperwork for billing on Empi products must be submitted as complete by November 20<sup>th</sup>. The last date to purchase products is December 16<sup>th</sup>.

Please return any Empi consigned devices to our Clear Lake, SD manufacturing facility as follows:

- For 5 or less devices, please open the device kit and find the return envelope inside the kit. Place the device inside the envelope and place it in your outgoing mail.
- For more than 5 devices, please call Clinic Service at 800-325-5663 to obtain the necessary Fed Ex shipping labels.

Although we will no longer offer Empi products or related billing services, we do have other wholesale and retail options within our Chattanooga line of products. Please discuss these options with your DJO representative or you can check our website [www.DJOGlobal.com/Empi](http://www.DJOGlobal.com/Empi) for a listing of these products. Please remember that these product offerings are wholesale and retail only – we will not offer any related billing services.

If you need more information regarding these additional products, please contact:

Tim Hanson, VP, Chattanooga Sales

(612) 810-3777



Brent Pickett, Director, Chattanooga Field Sales	(423) 453-8524
Chris Ramsay, Manager, Customer Experience & Service	(317) 406-2040
Yorick Wijting, Sr. Director, Global Clinical Education	(423) 309-9977

We appreciate your business and will do all we can to make this transition as easy as possible.

To view our press release, please visit <http://www.djoglobal.com/investors/press-releases> .

Sincerely,  
Mike Mogul, CEO

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